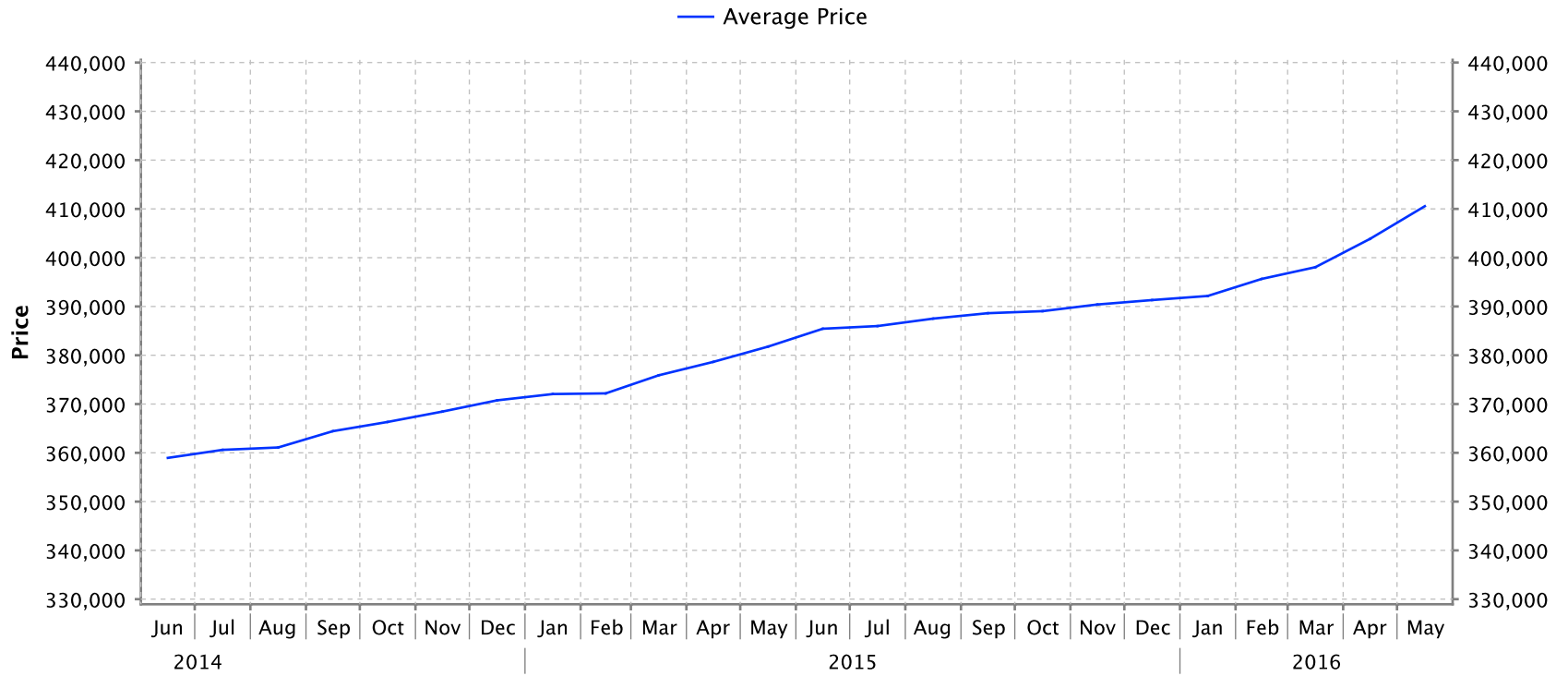


Nanaimo

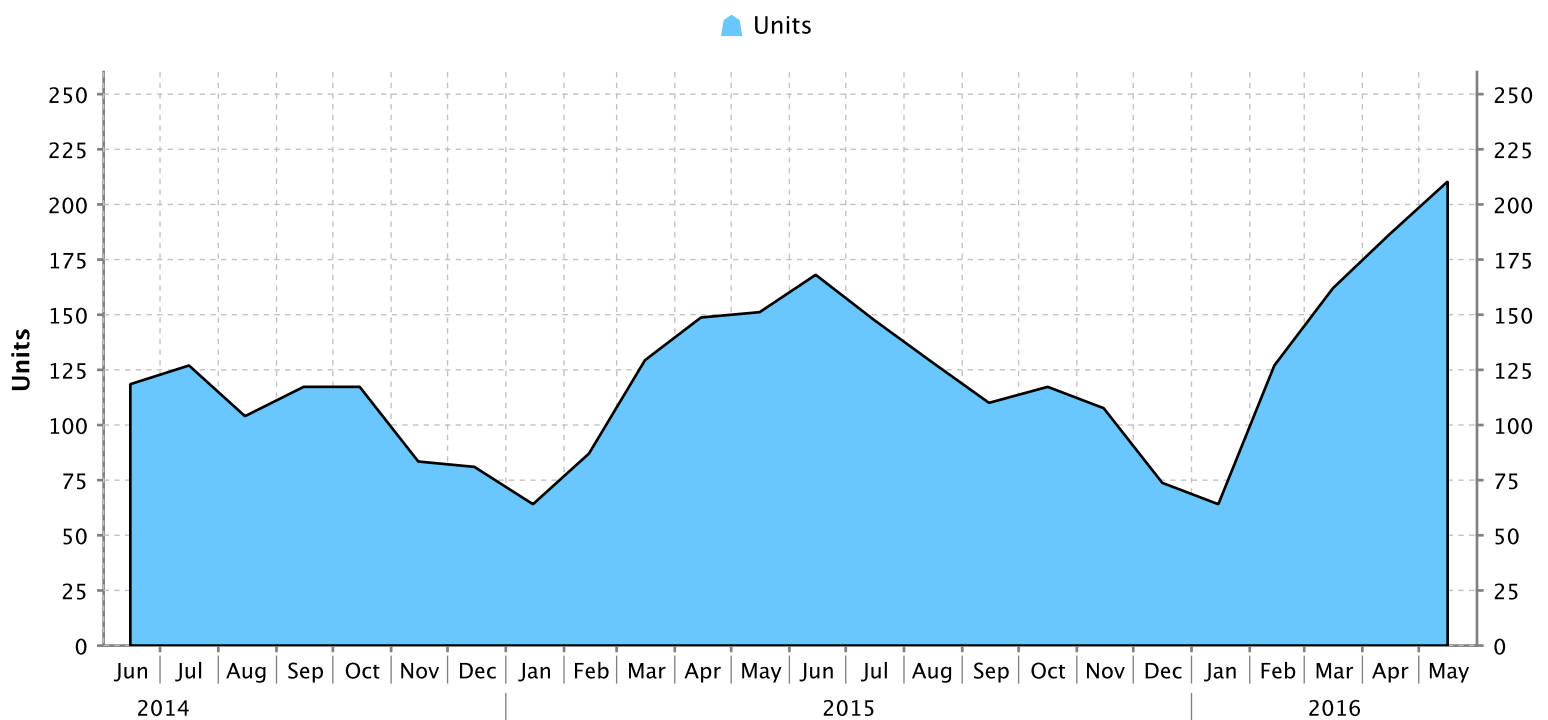
as at May 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	9	5	80%	228	232	-2%
Units Reported Sold	27	12	125%	143	136	5%
Sell/List Ratio	300%	240%		63%	59%	
Reported Sales Dollars	\$4,813,200	\$2,200,000	119%	\$23,130,003	\$22,494,320	3%
Average Sell Price / Unit	\$178,267	\$183,333	-3%	\$161,748	\$165,399	-2%
Median Sell Price	\$159,900			\$155,000		
Sell Price / List Price	99%	98%		96%	95%	
Days to Sell	180	151	20%	194	186	4%
Active Listings	104	107				
Single Family						
Units Listed	275	245	12%	2,100	2,099	0%
Units Reported Sold	210	150	40%	1,595	1,322	21%
Sell/List Ratio	76%	61%		76%	63%	
Reported Sales Dollars	\$94,753,780	\$59,857,824	58%	\$654,830,587	\$504,696,790	30%
Average Sell Price / Unit	\$451,208	\$399,052	13%	\$410,552	\$381,768	8%
Median Sell Price	\$405,000			\$382,500		
Sell Price / List Price	99%	97%		97%	97%	
Days to Sell	27	30	-12%	39	46	-15%
Active Listings	310	463				
Condos (Apt)						
Units Listed	48	47	2%	440	500	-12%
Units Reported Sold	42	32	31%	335	240	40%
Sell/List Ratio	88%	68%		76%	48%	
Reported Sales Dollars	\$11,244,062	\$7,527,513	49%	\$77,927,096	\$52,040,481	50%
Average Sell Price / Unit	\$267,716	\$235,235	14%	\$232,618	\$216,835	7%
Median Sell Price	\$229,000			\$214,900		
Sell Price / List Price	98%	97%		97%	95%	
Days to Sell	77	122	-37%	102	87	18%
Active Listings	114	193				
Condos (Patio)						
Units Listed	9	11	-18%	82	84	-2%
Units Reported Sold	12	8	50%	68	61	11%
Sell/List Ratio	133%	73%		83%	73%	
Reported Sales Dollars	\$3,248,728	\$1,940,000	67%	\$18,862,305	\$17,308,600	9%
Average Sell Price / Unit	\$270,727	\$242,500	12%	\$277,387	\$283,748	-2%
Median Sell Price	\$307,000			\$295,000		
Sell Price / List Price	98%	95%		98%	97%	
Days to Sell	22	57	-62%	27	55	-51%
Active Listings	11	15				
Condos (Twnhse)						
Units Listed	43	29	48%	325	304	7%
Units Reported Sold	34	26	31%	238	190	25%
Sell/List Ratio	79%	90%		73%	62%	
Reported Sales Dollars	\$9,805,900	\$7,050,230	39%	\$62,299,915	\$50,121,379	24%
Average Sell Price / Unit	\$288,409	\$271,163	6%	\$261,764	\$263,797	-1%
Median Sell Price	\$284,000			\$254,000		
Sell Price / List Price	99%	98%		98%	97%	
Days to Sell	35	55	-36%	46	75	-38%
Active Listings	63	82				

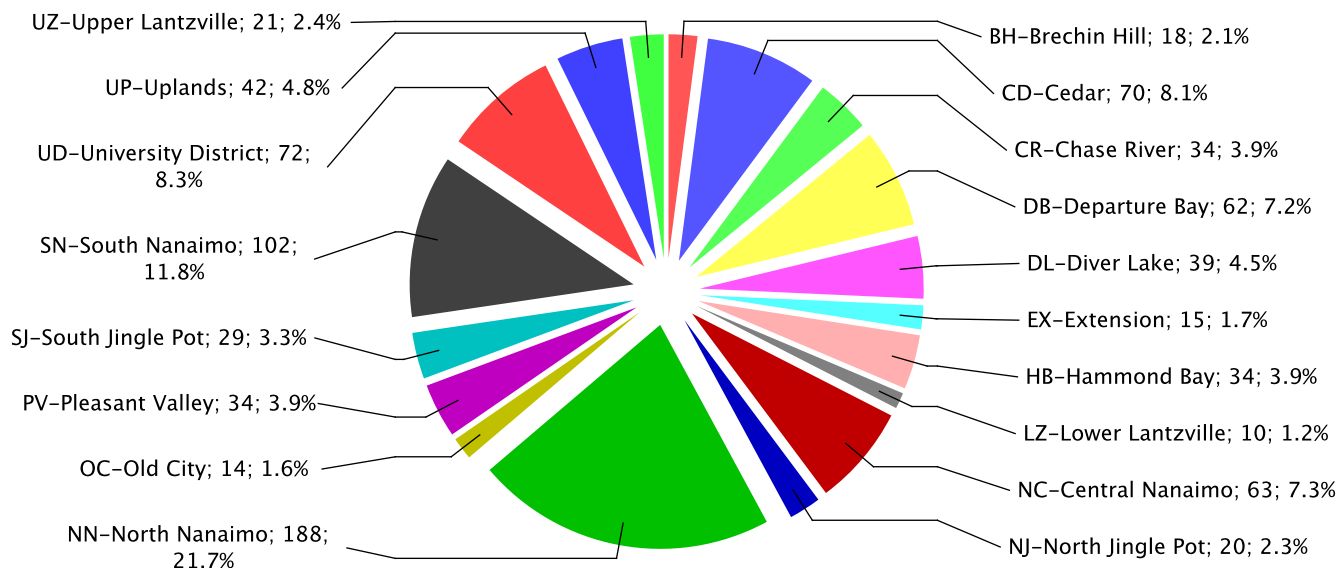
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	5	7	0	1	2	0	1	0	0	0	18
CD-Cedar	2	3	2	9	12	7	4	4	12	5	0	1	2	7	70
CR-Chase River	0	0	0	1	12	7	8	3	2	1	0	0	0	0	34
DB-Departure Bay	0	0	0	2	10	13	8	11	8	5	1	2	0	2	62
DL-Diver Lake	0	1	1	2	8	19	2	3	2	1	0	0	0	0	39
EX-Extension	0	1	0	2	7	0	3	0	1	0	1	0	0	0	15
HB-Hammond Bay	0	0	1	0	1	1	5	1	10	4	2	3	3	3	34
LZ-Lower Lantzville	0	0	0	0	1	2	2	2	1	0	1	1	0	0	10
NC-Central Nanaimo	0	0	6	25	19	10	2	1	0	0	0	0	0	0	63
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	6	6	3	1	0	3	20
NN-North Nanaimo	0	0	0	1	6	21	29	22	42	31	20	8	2	6	188
OC-Old City	1	1	2	3	4	2	0	0	1	0	0	0	0	0	14
PV-Pleasant Valley	0	0	3	2	9	5	4	4	4	1	2	0	0	0	34
SJ-South Jingle Pot	0	0	1	0	5	9	3	2	3	5	1	0	0	0	29
SN-South Nanaimo	0	0	11	21	27	18	20	4	0	1	0	0	0	0	102
UD-University District	0	2	6	15	15	11	6	4	8	5	0	0	0	0	72
UP-Uplands	0	0	2	4	11	8	6	5	1	1	2	0	1	1	42
UZ-Upper Lantzville	0	0	1	1	3	4	0	3	3	4	0	1	1	0	21
Zone 4 TOTALS	3	8	36	90	155	144	102	71	106	70	34	17	9	22	867

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2016 = 867

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	2	100%	31	33	-6%
Units Reported Sold	2	0		18	13	38%
Sell/List Ratio	50%	0%		58%	39%	
Reported Sales Dollars	\$201,000	\$0		\$1,352,500	\$1,111,000	22%
Average Sell Price / Unit	\$100,500			\$75,139	\$85,462	-12%
Median Sell Price	\$145,000			\$61,000		
Sell Price / List Price	91%			88%	83%	
Days to Sell	186			136	220	-38%
Active Listings	16	23				
Single Family						
Units Listed	12	8	50%	87	82	6%
Units Reported Sold	14	6	133%	79	44	80%
Sell/List Ratio	117%	75%		91%	54%	
Reported Sales Dollars	\$4,445,000	\$1,486,500	199%	\$22,588,430	\$11,288,475	100%
Average Sell Price / Unit	\$317,500	\$247,750	28%	\$285,929	\$256,556	11%
Median Sell Price	\$339,000			\$283,000		
Sell Price / List Price	99%	96%		96%	93%	
Days to Sell	96	105	-8%	98	113	-14%
Active Listings	17	32				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

